



Commercial Systems Technology, Inc.

Date: March 20th 2012
To: Blue Ridge Unified School District #32
Attn: Clay Stidham
928. 368-6126 ext 130 / cstidham@brusd.k12.az.us
Re: Intercom Services request
Total pages 1

Dear Clay, I am sending you this per our conversation last week regarding Intercom service work within your district. I can only give you an estimated cost at this time without knowing the severity of the damages.

We can proceed with these repairs as needed through our service department on a Time and Material basis. I would suggest opening a purchase order in the amount of \$15,000.00 + applicable taxes

If this is lightning or storm related damage as you mentioned, then we can fill out an affidavit for you to submit to your insurance company.

We can proceed with this through the Mohave Educational Services Cooperative. Our Mohave contract number is **08B-CST-0528**

The above estimated figure is based on the assumption that we would need to replace the main card cage, main display phone, processor card, all the station and analog cards along with the power supplies and the amplifier. The parts alone would run approximately \$10,000.00 + applicable taxes

Please note however, that we do not typically encounter service situations requiring that all electronics an intercom system need to be replaced.

Field devices and wiring are not included in this estimate.

Sincerely,

Craig Edwards

Craig Edwards

CST / Commercial System Technology Inc.

Office # 480 890-2260

Mobile # 480 332-3600

Fax # 480 890-2263

Web: www.cst-az.com

Email cedwards@cst-az.com